

HRMG Solutions - Sage Abra NEWSLETTER

May 30th, 2007

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HRMG Solutions is a Guest Speaker at the Pennsylvania Association of Rehabilitation Facilities

On September 27th, 2007, Harold Ford will be addressing the statewide conference for NonProfit Rehabilitation Facilities in State College, PA. The topic will be "Training Management - The Real Return on Investment for Non-Profit Organizations".

For any client wanting to attend the conference, please email me back at pnohte@hrmgsolutions.com for more information.

We will also be very interested in your examples of how the Sage Abra Training Management module is currently providing our clients with critical reporting information, supporting compliance for certifications and reducing risk of fines and loss of funding. If you would like to be included in our brief client survey to assess the value of your Training Management module, please contact Harold at hford@hrmgsolutions.com.

Which Rewards Would You Pick?

You may be tired of hearing about our Referral Rewards program!!

That's why we decided it's time to **jazz things up** and ask you what **you** would really like most in a reward, if you were to introduce another organization to HRMG

HRMG Solutions/ Sage Abra Users Group -Who Was There?

We are thrilled to announce a capacity crowd of 46 attendees from 26 different organizations turned out for our King of Prussia, PA Users Group on May 24th - more attendees than ever before!

Many people shared their comments with me about the excellent quality of the program and the timeliness of the information.

We've heard nothing but rave reviews about our new home at the Sheraton Park Ridge Hotel and Conference Center - especially the lunch time buffet - it was quite a dazzling feast!

We commend all our clients who value our meetings and drive from as far away as Bloomsburg, Williamsport, Bethlehem and Lancaster County, PA, Newark, DE and Iselin, Cape May County and Princeton, NJ! Thank you all for travelling the extra mile - and then some!

We welcomed Cindy Choi from Unique Industries in Philadelphia, a first time visitor to HRMG Users Group. Also new to our meetings were Sue Cunningham from Woods Services, Ellen Fenstad from Kreisler Miller and Linda Rudolph from Diamond Credit Union - we look forward to seeing you all again.

And, of course, we are grateful to all our loyal "repeat offenders"!! We appreciate you so much for constantly recognizing the value of HRMG's meeting opportunities.

Last, but certainly not least, a very special "Thank You" to our invited guests, Lisa McDermott from CollaGenex Pharmaceuticals and Kate Bird from Center for Family Services, both of whom are considering joining our HRMG Solutions Sage Abra HRMS client group.

For all who attended, we will hope to keep you posted on the Sage Abra babies, who will be welcomed this summer by Kelly Viscount and Lisa McDermott. Congratulations and good wishes to you both from all of us at HRMG Solutions.

What to Expect in Sage Abra Version 7.6 or 8.3

Ted and Harold provided slides and explanations regarding the upcoming changes in new versions of Abra for FoxPro and SQL. You can view the slides at:

<http://www.hrmgsolutions.com/media/May-06-Whats-new-in-Abra-7-6-and-8-3.ppt>

The main topics covered are:

- Top customer requested changes in HR, Payroll, Attendance, Recruiting, Link, AWC Benefits Enrollment, AWC e-Recruiter, Org Plus and Crystal Reports

Solutions.

We surveyed our attendees and gave them 4 choices of rewards:

Bank Gift Cards - good anywhere for anything

Fandango Movie Tickets - good at any movie theatre

Starbucks Coffee Cards

Minor League Baseball Tickets - for a team in your area

(Another suggestion from our client, CW Industries - a charitable contribution in the client's name to an organization of their choice. We would certainly honor this request.)

Then we tried out our new choices -we awarded 6 door prizes by pulling business cards from a bowl:

3 Lottery Tickets for the 67 million dollar jackpot on Saturday, May 27th (we did not hear if they won - they're too busy moving to Hawaii)

2 Fandango Movie Ticket Vouchers

1 Lucky Winner of a Bank Card - the really good news was this card was won by someone who has attended EVERY Users Group we have ever held in the last 10 years - it was a very appropriate reward!

Speaking Opportunities: Yes, we will reward you with the gift of your choice if you introduce and recommend us to your committee representative to speak at a SHRM or similar meeting in your area.

Our Next Sage Abra Users Group

Hold the Date of October 25, 2007!

We are busy planning for our next event which will highlight and advise on the changes in the new versions of Sage Abra HRMS plus detail the changes in Crystal 10. Watch our weekly emails for more information.

- Project Timeline and release dates
- System level changes

We will provide more specifics at our next HRMG Solutions Users Group in October. As usual, we recommend all our clients **wait** before installing any upgrade until we can advise the "kinks" have been ironed out.

Bringing Additional Value to Your Organization

Our guest speaker, Jacqueline Shulman, Partner and expert in Labor and Employment Law from the firm of Obermayer, Rebmann, Maxwell and Hippel in Philadelphia, gave a detailed and timely perspective, in terms we could all understand, on the upcoming changes to EEO government reporting for all organizations employing more than 99 employees.

Jackie explained the good news about the new ethnic categories - employees self-nominate their own choice of ethnicity so HR execs do not have the responsibility of guessing. She provided all our attendees with the materials to review the choices and suggestions on how to address these sensitive issues with groups of employees.

All our attendees have been given Jackie's contact information - if anyone else would like to discuss employment issues, please email me and I'll be happy to pass along her office information.

Welcome to Our New Sage Abra Client!

Congratulations and Welcome Aboard to **Brandywine Global Investment** in Center City, Philadelphia! We look forward to working closely with you to help you achieve your goals with Sage Abra HRMS.

HRMG Workshops

2- hour afternoon workshops are offered after our morning meetings to bring added value to your Sage Abra system. Following our May meeting, Beth Carroll taught the group how to customize their Abra system using both the standard version of ToolKit, available in every HR module, and the Advanced ToolKit module. In addition, HRMG Solutions added even more value by offering a **20%** discount to any organization purchasing this handy utility module as a result of attending our Users Group. Several organizations are grabbing this chance to get what they want out of their Sage Abra system and save their budgets several hundreds of dollars.

At \$149 per person in a face to face environment with Beth or Harold and time for questions - these workshop sessions are a Value Bonanza!

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From the Desk of Paula Nolte,

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