

We hope you'll get a kick out of our Summer newsletter:

HRMG Solutions - Sage Abra NEWSLETTER

July 2006

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Direction of Sage Abra Products

2006 Sage Business Partners Conference Update:

Ted Morse explained the 2 product direction for Sage Abra. The SQL version of Sage Abra will be known as Version 8 and the Visual Fox Pro product will continue as Version 7 with integrations to web solutions for eRecruiter and Sage Abra Workforce Connections (Employee Self Service and Benefits Enrollment).

Sage Abra is offering 4 major opportunities right now. If you know your organization is planning to do any of the following, please call Ted right away (610-941-2119) to secure these prices before they disappear:

[Lowest Possible Pricing](#)

HRMG Solutions/ Sage Abra Users Group

Who Was There?

28 attendees from 18 different organizations came to our Plymouth Meeting, PA Users Group on July 20th to network with each other and learn Abra news and skills to take back to the office.

Some attendees come to all our meetings to keep their Abra skills up to date. Some come from as far away as Bethlehem, Harrisburg and Lancaster. (Thank you Kristie Williams, Deb Keiser, Gail Dillon, Linda Overholt, Molly McCord and Marjorie Hohrath for going the extra mile - and then some!).

This time we had some visitors attending for the very first time. We welcomed Phyllis Kornecki from Tolas Healthcare, a long time user of Sage Abra, but a first time visitor to HRMG Users Group. We also welcomed Terry Eagles, a first time attendee from American Baptist Churches National Ministeries, Debbie Werts from PA Horticultural Society and Bridget Hollister from New Jersey Economic Development Authority.

Some attendees, like Erin Bushnell from Pennoni Associates and Len Spencer, Michelle Chubbuck and Holly Durant from Access Services attended their second meeting - thanks to you all for recognizing the value of these meeting opportunities.

Let Sage Know What You Want Abra To Do

Harold Ford explained the value our Users Group brings to Sage Abra by letting them know about ideas and needs for the software. He encouraged the group to work in round table format to agree on requests for new functionality. The five smaller breakout groups came up with 15 items they would like to see incorporated into future upgrades. The items were of interest to all Abra Users and some are already possible in the software. Harold will be covering these skills and fixes at our next meeting. He is also communicating with our contacts in Sage Abra Product Development on behalf of our Abra Users Group. Harold will discuss updates at our next meeting regarding timelines for their developmental ideas.

Come to our next meeting to bring your ideas

for:

Converting an existing Recruiting Solutions module to eRecruiter

Purchasing eRecruiter as a new module

Purchasing Sage Payroll Service to replace an alternative payroll service or module

Purchasing Sage Abra HR and Attendance to add to an existing Sage Payroll module

Want to earn a \$100 bank card? It's easy!

Referrals are closer than you think! Matt and Paula told the group about interesting developments regarding referring companies to HRMG Solutions. We have had 2 strong referrals in the last 2 months - and both have come from SPOUSES!

One of our clients heard his wife saying how unhappy her company was with their current way of handling HR and payroll, so he suggested she call us! Way to Go, Mark Wiltshire of Capehart and Scatchard LLP. Have a nice dinner with your wife, Stacie - we're paying!

Speaking Opportunities: Another of our business contacts talked about HRMG Solutions services to his wife, who coordinates meetings for many non-profit groups in the Philadelphia area. She invited HRMG Solutions to speak about ways to control government compliance risks to a group of 11 agencies. We are now welcoming COMHAR, an

and find out about existing fixes.

Bringing HR Value to Your Organization

Our guest speaker, Rob Rosend from HR Impact, brought just the right amount of humor and punch to the topic of how to ensure quality HR results for your organization.

I have received many comments from attendees expressing their gratitude for the coaching and advice he brought to the meeting.

Rob talked about the key ingredients HR executives must bring to their CEO's table. One of the top items on the list?

Make investment in technology and training to drive up productivity and drive down cost!

We love Rob! He hit the nail on the head - and Sage Abra plus HRMG Solutions are the hammer and chisel in your toolbox.

Rob can be reached at: rmrosend@hrimpact.com

Key Sage Abra Reports You Can Deliver To Your CFO Tomorrow

Beth Carroll covered several key reports, available to all Abra Users, and critical for any CFOs interested in measuring accurate employee data as lead indicators for the financial health of their organizations. These reports are easily accessed in SageAbra, once you know how.

At our next meeting, we will be bringing "Dashboarding" information. Invite your CFO to join you - they will learn about high value solutions using Sage Abra to control costs.

Sage Summit News

Sage Summit is the Sage Software customer conference, where all Sage software products are on display. From a client perspective, there is nothing more time consuming, irritating and costly than disparate systems which do not work together. Sage Summit is an opportunity for all Sage customers to find out about how to make their businesses more efficient with Sage products - HR information flowing into payroll, connected to timeclocks, feeding

If your organization would like to be part of this opportunity - this year the Summit will be held at the Gaylord Opryland in Nashville, TN - please let us know. Call Paula at 610-941-2176 to get started or go to Sage's website www.sagesummit.com to register.

If 5 HRMG Solutions client companies attend, they will have the opportunity to meet privately with top Sage executives and really get down

important Philadelphia area social services agency providing services for behavioural health, into our HRMG Solutions Sage Abra family.

If you invite HRMG Solutions to speak to a group, we will extend our rewards program to you, too.

Our Next Sage Abra Users Group

Please Hold October 26th Open

We are busy planning for our next event. Watch our weekly emails for more information.

HRMG Workshops

2 hour afternoon workshops are offered after our morning meetings to bring added value to your Sage Abra system. Following this meeting, Beth Carroll taught the group how to work with an Abra benefits letter.

At \$125 per person in a face to face environment with Beth or Harold and time for questions - this value can't be beat!

into General Ledger accounting, fixed asset software, contact management solutions etc.

to the business of streamlining success with Sage.

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